



The Kitsap Wave



A Newsletter for Port Orchard Business and Professional Women
(Editor: Barbara Luddon, 360-373-0431, barbluddon@q.com)

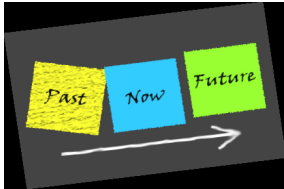
March 2012

Port Orchard BPW Officers 2011-2012

- President
Wilma Eads
(360) 871-2445
- Vice President
- Secretary
Claudia Heckart
(360) 275-1216
- Treasurer
DeLona Kent
(360) 871-0208

Website:
www.bpwportorchard.org

State Website:
www.bpwwa.org



**Hold On Tight to the Past
Take a Deep Breath –
And Leap Forward...**

Business and Professional Women's Foundation is creating successful workplaces by focusing on issues that impact women, families and employers. Successful Workplaces are those that embrace and practice diversity, equity and work life balance. BPW Foundation supports workforce development programs and workplace policies that recognize the diverse needs of working women, communities and business. BPW Foundation is a 501(c)(3) research and education organization.

The Business and Professional Women's Foundation
1718 M Street
Washington, D. C. 20006
www.bpwfoundation.org



**March Meeting
Port Orchard BPW
Wednesday
March 14, 2012
5:30 PM
Lighthouse Restaurant
429 Bay, Port Orchard
Order from the Menu**

The Fathoms of Fun contestants will be visiting us, and we will have a planning meeting for our April meeting.

Contact DeLona Kent at 360-871-0208 for additional information or reservations.

President's Message ...

What a cold, wet - snowy - yucky winter we have had! The friendships, smiles, words of our BPW members have brightened the scene.

Looking back - Davin Hope was an inspiration at our February meeting. He had many practical ideas for increasing your business.

Enjoying the present - Our March meeting is a preparation meeting for our April event. We will be judging the Fathom's of Fun contestants. We will be discussing the future of our club. Be sure to take advantage of our websites' information.

Looking forward - We are looking forward to the State Conference in May 18-21 at the Embassy Suites in Tukwila. There will be a talent contest, and we want to take the prize.

What a difference you can make with a smile, touch, card or word given to a BPW member!
See you March 14th!

-- Wilma Eads



Washington Business Woman

The February 2012 edition of the WBW was emailed to members around the middle of February. If you didn't receive a copy, and would like one, request a copy of the .pdf file by contacting Barbara Luddon at barbluddon@q.com or 360-373-0431. It will also be available on the state website (www.bpwwa.org) soon.

The BPW/WA state membership roster is now available online for members only. Current members should have received an email message telling you how to access this page on the state website.

March 8th = International (Working) Women's Day

International Women's Day is sponsored worldwide by the United Nations. The roots of this celebration go back to the late 1800s to early 1900s. It grew from women's socialist movements and early women's trade union groups.

The first International Women's Day was held March 19, 1911. Women socialists and trade unions held an earlier Women's Day on the last Sunday in February, 1908. The event grew from there and has been celebrated annually since. The focus is upon women workers, and advancing women's rights in the workforce, politics and society. (www.holidayinsights.com/other/iwd.htm)

Port Orchard, Washington
Business and Professional Women
Meeting Minutes
Wednesday, February 8, 2012
At the Lighthouse Restaurant in Port Orchard
Attendance: 9

5:30 pm – Meeting called to order by President Wilma Eads; who led us in the Collect.

Leslie Cole then led us in the Pledge of Allegiance.

Fire Chief Wayne Senter spoke to us about the progress on the South Kitsap Fire and Rescue. For two years in a row they have not taken a raise. 70% of their business is emergency medical response; more than fires.

Commissioner Dusty Wiley was with him, and he encouraged us to vote for the law/levy coming up for vote. The 6-yr levy is expiring this year, and should be renewed.

6:00 pm – Ordered dinner; Introduction of Members.

REPORTS:

Our meeting was more of a workshop, so business and reports were set aside. No Treasurer's Report was given, but copies of the approved minutes had been emailed to everyone by Secretary Claudia Heckart.

GUEST SPEAKER Davin Hope led us in: *Workshop to Triple Sales and Build Business in 2012*

www.davinhope.com Here are a few of the high points:

- Be positive in your outlook in life
- There are two ways we learn things – School of Hard Knocks; takes a lot of time and money. Or the School of Modeling – observe and learn from others.
- Write down your goals, both for business and for life.
- It's a cinch by the inch, hard by the yard
- The more you give, the more you receive. Too many want it in reverse order.
- Proper order of the steps to success: mental, physical, emotional, spiritual, financial. When these get out of order, things don't work right.
- Practice influence rather than persuasion.
- Women feel things; men see things.
- Cornerstone of all great achievement comes from clearly identifying your objective first.
- Whatever we practice is what we become good at.
- Be nice, leave people smiling.
- Elicit someone's buying strategies – ask what they want. "What's most important to you and when would you like it?"

Meeting was adjourned at 8:00 pm.

Respectfully Submitted by Claudia Heckart, Secretary

Money Wi\$e Women – Girl's Day Out Fundraiser

Where & When

DATE: Saturday, March 10, 2012

TIME: 10:00 AM - 2:00 PM

LOCATION:

Kitsap Golf & Country Club

Bremerton, WA

COST: \$20.00

If you're ready to spend some time with your girlfriends while enjoying lunch, yummy desserts, tea and coffee -- and lots of great live and silent auction items -- call your girlfriends and invite them to attend with you.

We're reserving tables for groups of six or more.

Keynote Presentation

Sunny Kobe Cook, Founder of Sleep Country USA will share her travel adventures to Egypt complete with pictures.

Lori Richardson returns as our live auctioneer.

Pianist Karina Gordievich will serenade us with classical and jazz

We're asking women to pre-register to make our event planning easier.

Pre-registration is \$20.00 or it's \$30.00 at the door.

(For more information, including link to registration, please contact Marcia Brixey at mww@wavecable.com)

"Never limit yourself because of others' limited imagination; never limit others because of your own limited imagination."

- Mae Jemison, first African American female in space

☆☆

Got Talent?



Come and Shine at the Talent Show!

☆☆ BPW/WA locals are invited to compete at the **Talent Show on the evening of May 18th, 2012 during BPW conference in Tukwila, WA.** Compete for most original solo and group performance and get prizes for your local!
☆☆ Singing, recital, acting, playing music, magic tricks and other talents that could be performed on the small scene are welcome. It could be as short as 3 min. Maximum performance time is 15 min. You could submit only one entry from your local. To participate you must register by March 15th, 2012 using Talent Show Entry Form below.
☆☆ Contact person: Albina Nesterova. neste1372@gmail.com

☆☆ Send your submissions or questions to **Albina Nesterova:** neste1372@gmail.com before March 15th, 2012

☆☆ **Talent Show Entry Form**

☆☆ Name of the BPW Local_____

☆☆ Talent show entry _____

☆☆ Solo_____ Group Performance_____

☆☆ Local President_____

☆☆ Date _____

☆☆

(A form similar to the above appears in the February 2012 WBW.)



Barbara Luddon
 165 NW Alta Drive
 Bremerton, WA 98310



2012

- March National Women's History Month
- March 8 International (Working) Women's Day
- March 10 Girl's Day Out Fundraiser (Money Wise Women)
- March 11 Daylight Saving Time Begins – set your clocks ahead one hour
- March 12 Girl Scouts Day
- March 14 Port Orchard BPW meeting, Lighthouse Restaurant
- March 17 
- March 20 First Day of Spring
International Earth Day
- April 8 Easter
- April 17 Equal Pay Day (see www.bpwfoundation.org/index.php/contact/info/equal_pay_day)
- May 18-21 BPWWA State Conference, Tukwila

